



JAY GUILIANO

[jay\[at\]patdek.com](mailto:jay[at]patdek.com)

- Architect of patent analysis platform
- 15+ year patent attorney; over 12,000 hours of invalidity analysis
- Focus – software control, communication systems, and enterprise software
- PTAB Bar Association – Vice-Chair of Website Committee

Relevant Experience

Patdek Software, LLC – Founder (Arlington, VA) (2014-present)

Legal Technology – Cloud-based patent analysis software leveraging a graph database, machine learning, and PDF ingestion server network to process approximately 3 billion pages of disparate data sets linked using up to 250 billion quads.

Polsinelli P.C. – Shareholder (Washington, DC) (2016-present)

Telecommunications & Medical Devices – Post-grant challenges and trade secret litigation for mobile device applications, medical devices and multi-core cache.

Novak Druce Connolly Bove + Quigg LLP – Partner (Washington, DC) (2010-2016)

Control Systems & Telecommunications – Post-grant challenges and patent litigation for on-vehicle subsystem controls, mobile device applications, medical devices, mobile device hardware, WiFi technologies, wireless sensor systems, sales software, compression algorithms and mobile antennae.

Howrey LLP – Partner (Washington, DC) (2000-2010; Associate 2000-2007)

Telecommunications – All phases of litigation and settlement for automated call processing systems and mobile telephone activation systems. Lead invalidity defense attorney for JDG coordinating defenses against 90+ patent claims and 2,000 page invalidity report. Successful section 103 common defense summary judgment order. Discovery Coordination Committee member and lead license negotiator for consortium and individual companies during MDL litigation.

Control Systems – Expert reports, fact and expert depositions and court hearings related to patent portfolios for vehicular fuel injection control systems and on-board oxygen generating systems for military aircraft. Coordinated JDG and claim construction proceedings for brake control systems litigation. Coordinated successful summary judgment motion involving tire pressure monitoring system and expert reports.

Gaming & Data Exchange Systems – Patent-related opinions and litigation experience involving technology for slot machine software, player tracking software, gaming ticket redemption systems, electronic monetary exchange systems, stored value cards, automatic card shuffling machines and service provider bill processing systems.

Hancock Estabrook, LLP – Associate (Syracuse, NY) (1996-2000)

General IP experience. Also represented 50+ bank clients to perfect security interests during bankruptcy litigation of *In re The Bennett Funding Group, Inc.*, the largest pyramid scheme in U.S. history prior to Bernard L. Madoff.

Bar & Court Memberships

New York
Northern District of New York
District of Columbia
District Court for the District of Columbia
U.S. Court of Federal Claims
U.S. Court of Appeals for the Federal Circuit
USPTO – Reg. No. 41,810

Education

Syracuse University College of Law, JD 1996
Bucknell University, BSME 1993

Exemplary Work

Dropbox. Manage and respond to office actions.

Memory Integrity v. LG. Represented LG managing post-grant proceedings and litigation involving multi-core cache memory.

Acantha. Managed post-grant proceedings involving medical devices.

Fieldcomm Group. Managed post-grant proceedings involving wireless sensor systems.

Ellie Mae. Managed post-grant proceeding involving real estate sales management software.

Microsoft. Managed post-grant proceedings involving mobile communication devices.

GEICO. Managed post-grant proceedings involving mobile sync records system.

Globus Medical. Managed post-grant proceedings involving spinal surgery devices.

Samsung. Managed post-grant proceedings involving image compression methods.

Certain Sleep-Disordered Breathing Treatment Systems and Components Thereof. Represented Apex Medical managing non-infringement and invalidity defenses for portfolio of patents directed to CPAP machines and accessories.

SmartPhone Technologies LLC v. ZTE Corporation. Represented ZTE managing non-infringement and invalidity defenses involving portfolio of nine patents directed to mobile device applications.

Ronald A. Katz Technology Licensing v. GEICO. Represented GEICO on general litigation strategy and reexamination requests for asserted patents.

Innovative Global Systems, LLC v. Volvo Construction Equipment et al. Represented defendants Volvo Trucks, Volvo Construction and StarTrak Systems, LLC against claims of patent infringement concerning on-vehicle remote monitoring systems.

55 Brake LLC v. Audi of America, et al. Represented defendants Ford Motor Company, Jaguar Land Rover North America and Volvo against claims of patent infringement concerning electronic parking brake systems.

MHL Tek v. Nissan Motor Company, et al. Represented defendant BMW against claims of patent infringement relating to tire pressure monitoring system. Obtained summary judgment of non-infringement for all asserted claims.

In re Ronald A. Katz Interactive Call Processing MDL 1816. Represented multiple defendants (GE, Ford Motor Co., General Motors, GMAC, Safeway, Wellpoint, Marriott, Hilton, Whirlpool, Continental, ConEd, Costco, DTE, Discover) in large Multi-District Litigation. Obtained summary judgment of invalidity for 46 representative claims.

Centillion Data Systems, LLC v. BellSouth Corporation, et al. Represented defendant Convergys involving bill processing and delivery system technology.

Caterpillar Inc. v. Int'l Truck & Engine. Represented plaintiff Caterpillar concerning a patent portfolio involving fuel delivery control technology.

GTE v. Nokia and AT&T Wireless. Represented plaintiff GTE (now Verizon Wireless) in a patent suit related to the over-the-air activation and programming of cellular telephones.

Honeywell v. The United States et al. Represented defendant Carleton Life Support Systems in a patent infringement suit involving on-board oxygen generating systems for military aircraft.

Verizon California Inc. v. Ronald A. Katz Technology Licensing. Represented DJ plaintiff Verizon California concerning a 20+ patent portfolio for interactive voice response systems. Favorable summary judgment ruling on 12 of 16 asserted claims.

Hart v. Dan Chase Taxidermy. Represented Dan Chase Taxidermy at trial, on appeal and on remand against claims of copyright infringement of taxidermy mannequins by multiple plaintiffs.